



Colorado Capital Bank Selects Goldleaf's Merchant Capture as Competitive Replacement Solution

The logo for Colorado Capital Bank is presented in a gold-colored rectangular box with a subtle drop shadow. It features the words "COLORADO CAPITAL" in a serif font above the word "BANK" in a smaller serif font, with horizontal lines on either side of "BANK".

COLORADO CAPITAL
— BANK —

Colorado Capital Bank, (CCB), headquartered in Castle Rock, Colorado has implemented the **Goldleaf Merchant Capture** solution to replace a previously installed remote deposit solution. **Merchant Capture's** exceptional user-friendly, functionality and simple installation were key features that influenced the final decision.

CCB's Senior Vice President Gerry Deane said the bank needed to replace its existing remote deposit application for several reasons including limited functionality, delayed promised enhancements and significant installation efforts required at customer sites. These problems, together with ongoing support issues, caused customer dissatisfaction and a drain on bank resources. The bank narrowed its evaluation process to a total of four vendors. "After many demonstrations and evaluations, we selected **Goldleaf's Merchant Capture** which solved the deficiencies in our old system and added features to help us attract new customers and provide better service to existing ones," Deane said.

Another contributing factor to the decision was Goldleaf's fixed-fee, software licensing model. Scott Russell, sales manager at Goldleaf states "Certain banks, such as Colorado Capital Bank, want the ability to budget a known fixed software license fee for remote deposit along with the freedom to price the service as needed."

With a strong commercial customer base along the Front Range of Colorado, CCB believes **Merchant Capture** will solidify and grow its banking relationships with those accounts who stand to benefit from the remote deposit service especially in the outlying market areas.

About Colorado Capital Bank (CCB): Established in 1998, CCB has \$636M in assets and twelve locations. The bank operates on the philosophy of serving the community with integrity and pride and using the best technology available to create and deliver innovative, quality products and services that represent exceptional value to its customers.